

Rec  
3/2/19



A Tradition of Stewardship  
A Commitment to Service

NAPA / SOLANO AREA AGENCY ON AGING

275 Beck Avenue, Fairfield, CA 94533



**Application for Membership on Napa/Solano Area Agency on Aging Advisory Council**  
*(Feel free to attach a resume or curriculum vitae (CV))*

Federal and State laws mandate the composition of the Area Agency on Aging (AAA) Advisory Council. The application questions are designed to ensure the legal composition of the Advisory Council.

Name: Donna J Harris

Date of Birth: [REDACTED]  
Month Date Year

Please indicate which county you are applying to represent:

- Napa County       Solano County

Please indicate your membership preference:

- Primary Representative       Alternate Representative       No Preference

Please indicate the category for which you are applying and your category affiliation (if applicable):

- Representatives of older individuals, *especially LGBTQ*

- Representative of health care provider organizations, including providers of veterans' health care

Health care organization affiliation: \_\_\_\_\_

- Representatives of supportive services provider organizations.

Supportive Services organization affiliation: \_\_\_\_\_

- Persons with leadership experience in the private and voluntary sectors.

Leadership experience (resume or CV may be attached): \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- Local elected officials

Elected position: \_\_\_\_\_

Term of Office: \_\_\_\_\_

Term Start Date

Term End Date

- Family caregiver representative

- The general public.

Please indicate your race and ethnicity:

- White       Hispanic       Asian       Black

- Native Hawaiian/Pacific Islander       American Indian       Other: \_\_\_\_\_

Residence Address:

Business Address:

Phone Numbers: Home: Business:

Mobile:

Supervisorial District in which you reside:  1  2  3  4  5

The following links can be used as a reference for Supervisorial District information:

**Solano County:**

[http://www.solanocounty.com/depts/rov/district\\_maps\\_and\\_lookup/districtlookup.asp](http://www.solanocounty.com/depts/rov/district_maps_and_lookup/districtlookup.asp)

**Napa County (select "My District" from the link below):**

<https://www.countyofnapa.org/2116/Board-of-Supervisors>

It is anticipated that the Advisory Council will meet monthly. Dates and meetings locations will be determined by the Advisory Council and Advisory Council members may be asked to attend quarterly meetings of the AAA Oversight Board. Please indicate any obstacles you may have with regard to meeting attendance (example: "I am not able to meet on Mondays or Wednesdays"):

*Not available Tues evenings + some Wed + Thurs nights.*

Memberships in other organizations or committees or other community participation (list name and address and nature of organization/committee or community participation):

*Solano Pride Center, 1234 Empire St, Fairfield  
Holy Family Old Catholic Church 1600 Union Ave, FA*

Please provide a brief description of your employment and educational history (resume or CV may be attached):

*AA degree; licensed RN, Retired;  
ASL classes; EIPA + ESSE certified  
as Educational Interpreter.*

References (list 3):

<i>Sandy Stetter</i>	<i>Wife</i>	<i>[Redacted]</i>
Name	Relationship	Phone Number
<i>Robert Fuentes</i>	<i>Priest</i>	<i>[Redacted]</i>
Name	Relationship	Phone Number
<i>Karena Ramirez</i>	<i>Former ColWorker</i>	<i>[Redacted]</i>
Name	Relationship	Phone Number

Why do you want to serve on the Advisory Council?: *Want to be more involved in improving + supporting my community*

Napa Applicants: please list all court or other public administration actions impacting your credit rating within the past 10 years:

Applicant signature: \_\_\_\_\_ Date: \_\_\_\_\_



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Name: RICHARD JOHN WHITE

*Will be on mtg.*

Date of Birth: [REDACTED]  
Month Date Year

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- Napa County       Solano County

Please indicate your membership preference:

- Primary Representative       Alternate Representative       No Preference

Please indicate the category for which you are applying and your category affiliation (if applicable):

- Representatives of older individuals  
 Representative of health care provider organizations, including providers of veterans' health care

Health care organization affiliation: \_\_\_\_\_

- Representatives of supportive services provider organizations.

Supportive Services organization affiliation: \_\_\_\_\_

- Persons with leadership experience in the private and voluntary sectors.

Leadership experience (resume or CV may be attached): SEE ATTACHED

- Local elected officials

Elected position: \_\_\_\_\_

Term of Office: \_\_\_\_\_  
Term Start Date Term End Date

- Family caregiver representative

- The general public.

Please indicate your race and ethnicity:

- White       Hispanic       Asian       Black

- Native Hawaiian/Pacific Islander       American Indian       Other: \_\_\_\_\_

Residence Address: [REDACTED]  
Business Address: SAME AS ABOVE  
Phone Numbers: Home: N/A Business: N/A  
Mobile: [REDACTED] E-mail Address: [REDACTED]

Supervisorial District in which you reside:  1  2  3  4  5

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<https://www.countyofnapa.org/2116/Board-of-Supervisors>

It is anticipated that the Advisory Council will meet monthly. Dates and meetings locations will be determined by the Advisory Council and Advisory Council members may be asked to attend quarterly meetings of the AAA Oversight Board. Please indicate any obstacles you may have with regard to meeting attendance (example: "I am not able to meet on Mondays or Wednesdays"):

• CANT MEET 2<sup>ND</sup> & 4<sup>TH</sup> FRIDAYS

Memberships in other organizations or committees or other community participation (list name and address and nature of organization/committee or community participation):

- ACLU OF NORTHERN CA. - 39 DRUMM ST., S.F. CA. → PROTECTION OF CIVIL RIGHTS
- NORTHERN SOLANO COUNTY DEMOCRATIC CLUB → VOTER EDUCATION

Please provide a brief description of your employment and educational history (resume or CV may be attached): SEE ATTACHED

**References (list 3):**

Name	Relationship	Phone Number

Why do you want to serve on the Advisory Council?: I WANT TO HELP ENSURE THE ISSUES SURROUNDING AN AGING POPULATION ARE ADDRESSED. I BELIEVE MY ORGANIZATIONAL AND LEADERSHIP SKILLS CAN BE ASSETS TO THE COUNCIL.

Napa Applicants: please list all court or other public administration actions impacting your credit rating within the past 10 years: N/A

Applicant signature: [Signature] Date: 3/18/19

8/18/19  
Requested front  
page of application

Richard J. White



## **BUSINESS DEVELOPMENT AND SALES LEADER**

*Build, Coach, and Nurture High-Performing Teams to Drive Profitable, Sustainable Growth; Develop Strategy and Tactics that Support Corporate Objectives*

Innovative sales executive with proven experience in analyzing and capturing market opportunities within various organizational structures and corporate development stages. An innovative, strategic thinker with a unique ability to clearly articulate organizational objectives, provide motivational inspiration, and develop and implement tactical initiatives that support corporate strategy. Proven leader with excellent organizational and communications abilities.

### **FULHAM COMPANY, INC.** (Hawthorne, CA)

October 2005 – present

*A global manufacturer of lighting products designed to promote and support energy efficiency through innovative and clever technology platforms.*

#### **VICE-PRESIDENT, US DISTRIBUTION CHANNEL**

- Appointed to develop, construct, sustain, and profitably grow a national distribution channel.
- Lead all sales and marketing initiatives to promote profitable, sustainable growth.
- Achieved 13 consecutive years of year-over-year revenue increases.
- Developed business relationships with Grainger, Fastenal, & Amazon while leading a sales channel with over 2,000 clients, 35 sales agents, four Regional Sales Managers, and 300 sales people.
- Work collaboratively with other senior executives and line staff to develop, pursue, and achieve corporate objectives.

### **PROGRESS LIGHTING** (Greenville, SC)

July 2000 – October 2005

*US manufacturer of residential and commercial lighting fixtures; Progress is a division of Hubbell, Inc.*

#### **REGIONAL SALES MANAGER**

- Led a 12-state regional network of sales professionals providing residential lighting products and services to homebuilders and owners.
- Achieved regional revenue objectives five consecutive years.
- Awarded "Sales Manager of the Year", 2004

### **UNIVERSAL LIGHTING TECHNOLOGIES** (Nashville, TN)

Aug 1996 – June 2000

*Manufactures electrical power supplies (formerly known as MagneTek)*

#### **DIRECTOR OF MARKETING, DISTRIBUTION CHANNEL**

- Led several support teams: Client Services, Pricing, Forecasting, Brand Recognition

- Attended numerous industry events
- Authored "One Stop Shopping: A New Model of Customer Service", 1998

## **GE LIGHTING** (Cleveland, OH)

Jan 1984 – Jun 1996

*Manufacturer of lamps and other lighting products for commercial/industrial/residential use*

### **NATIONAL ACCOUNT MANAGER**

- Progressed through a series of positions over 12+ years.
- Awarded "Account Manager of the Year", 1992

## **COMMUNITY SERVICE**

- Eden Youth Center, 1980-1985 (Board Member & President)  
Hayward, CA
- Rodeo Homeowners Association, 1988 – 1990 (Board Member & President)  
Rodeo, CA
- "Room In The Inn" homeless shelter program, 2000 – 2015  
Brentwood, TN
- "Luke 14:12" homeless feeding program, 2000 – 2015  
Brentwood, TN
- Elected Elder (East Brentwood Presbyterian Church), 6 1/2 years  
Brentwood, TN
- Coordinated multiple service trips to Guatemala and Long Beach, MS (after Katrina)  
Brentwood, TN
- Led efforts to establish and strengthen relationship with local Hispanic church, Nueva Vida  
Brentwood, TN
- Currently serving on the Board of Directors of the ACLU of Northern California

## **EDUCATION**

- CALIFORNIA STATE UNIVERSITY, LONG BEACH, BA (Political Science)
- ST. MARY'S COLLEGE, EMBA (Strategic Planning, Organizational Development, Marketing, Finance)

**Clark, Elaine**

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**From:** Richard White [REDACTED]  
**Sent:** Tuesday, March 19, 2019 6:31 AM  
**To:** Clark, Elaine  
**Subject:** References

Somehow, I neglected to list three references on my application., Here they are:

- Shayna Gelender      Friend      [REDACTED]
- Russ Sharer          Business Colleague      [REDACTED]
- Marcia Wright        Friend      [REDACTED]

Thanks.

--  
**Richard J. White**  
[REDACTED]



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Name: Cheryl L. Johnson

Date of Birth: [REDACTED]

Month Date Year

Please indicate which county you are applying to represent:

- Napa County       Solano County

Please indicate your membership preference:

- Primary Representative       Alternate Representative       No Preference

Please indicate the category for which you are applying and your category affiliation (if applicable):

- Representatives of older individuals  
 Representative of health care provider organizations, including providers of veterans' health care

Health care organization affiliation: \_\_\_\_\_

- Representatives of supportive services provider organizations.

Supportive Services organization affiliation: \_\_\_\_\_

- Persons with leadership experience in the private and voluntary sectors.

Leadership experience (resume or CV may be attached): \_\_\_\_\_

Summary of experience attached. \_\_\_\_\_

- Local elected officials

Elected position: \_\_\_\_\_

Term of Office: \_\_\_\_\_

Term Start Date

Term End Date

- Family caregiver representative

- The general public.

Please indicate your race and ethnicity:

- White       Hispanic       Asian       Black

- Native Hawaiian/Pacific Islander       American Indian       Other: \_\_\_\_\_



Residence Address: [REDACTED]

Business Address: N/A

Phone Numbers: Home: [REDACTED] Business: N/A

Mobile: [REDACTED] E-mail Address: [REDACTED]

Supervisorial District in which you reside:  1  2  3  4  5

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**Solano County:**

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<https://www.countyofnapa.org/2116/Board-of-Supervisors>

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I am not able to meet on Thursday.

Memberships in other organizations or committees or other community participation (list name and address and nature of organization/committee or community participation):  
NCNW, PO Box 32, Fairfield, CA 94533. Community based advocating for women of African descent  
NAACP, 1745 Enterprise Dr., Fairfield, CA 94533. Community based advocating for civil rights.

Please provide a brief description of your employment and educational history (resume or CV may be attached):  
Employment: Retired-35 years with the Dept. of Air Force. Budget Analyst.  
Education: MBA, Western Governors University, Salt Lake City, UT  
Graduate Certificate Life Coach, Grand Canyon University, Phoenix, AZ

References (list 3):

Name	Relationship	Phone Number
Rev. Dr. David C. Isom	Pastor of St Stephen CME Church	[REDACTED]
Mrs. Rose Mary Lewis	President Fairfield NCNW	[REDACTED]
Ms. Donna Johnson	Pres. Oakland Dist. Lay Ministry	[REDACTED]
Name	Relationship	Phone Number

Why do you want to serve on the Advisory Council?: I have a desire to serve my community.  
As a retiree, I have more time to work with community organizations that educate, empower and advocate for seniors.

Napa Applicants: please list all court or other public administration actions impacting your credit rating within the past 10 years:

Applicant signature: *[Signature]* Date: June 20, 2020

## **Cheryl L. Johnson**

### **Community Involvement and Participation**

**Mission Statement:** Don't settle for less when God has made you for more. Live on Purpose! "For we are God's handiwork, created in Christ Jesus to do good works, which God prepared in advance for us to do." Eph. 2:10 (NIV)

**National Council of Negro Women, Inc. (NCNW):** Legacy Life member in the Fairfield, Suisun City, Vacaville Section. I have served as President, 1st Vice President, Treasurer, Recording Secretary, and currently serving as Financial Secretary. Additionally, I have chaired and supported the NCNW Bethune-Height Recognition Program (fundraiser) and I am a member of the Life Member Guild of Northern California.

**St Stephen CME Church:** I serve as the Sunday School Superintendent and I am the past President of the local Women's Missionary Society. I am the Chair of the Commission on Social Justice and Human Concerns, and the Secretary of Christian Relations for the Christian Methodist Episcopal Church community of the Oakland District (13 churches) and Northern California Region (26 churches).

**Community youth education:** Developed a tutoring program, Saturday PII, to tutor second through fifth graders in reading and math.

**Community activist:** Life member of the National Association for the Advancement of Colored People (NAACP) and have participated in various capacities with Habitat for Humanity, American Cancer Society's Relay for Life walk, Walk to End Alzheimer's, and many other community outreach services advocating strength and empowerment of the underserved.



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Federal and State laws mandate the composition of the Area Agency on Aging (AAA) Advisory Council. The application questions are designed to ensure the legal composition of the Advisory Council.

Name: Linda L. Chandler

Date of Birth: \_\_\_\_\_  
Month \_\_\_\_\_ Date \_\_\_\_\_ Year \_\_\_\_\_

Please indicate which county you are applying to represent:

- Napa County
- Solano County

Please indicate your membership preference:

- Primary Representative
- Alternate Representative
- No Preference

Please indicate the category for which you are applying and your category affiliation (if applicable):

- Representatives of older individuals
- Representative of health care provider organizations, including providers of veterans' health care

Health care organization affiliation: \_\_\_\_\_

- Representatives of supportive services provider organizations.

Supportive Services organization affiliation: Carnegie Village, regional non-profit

- Persons with leadership experience in the private and voluntary sectors.

Leadership experience (resume or CV may be attached): Assist. Senior Director, Workforce Dev. Bd. of Contra Costa County; lead roles/founding staff for EASTbay Works; Board member, Carnegie Village and Director, lead for marketing and outreach.

- Local elected officials

Elected position: n/a

Term of Office: \_\_\_\_\_  
Term Start Date \_\_\_\_\_ Term End Date \_\_\_\_\_

- Family caregiver representative

- The general public: See above

Please indicate your race and ethnicity:

- White
- Hispanic
- Asian
- Black

Native Hawaiian/Pacific Islander  American Indian  Other: \_\_\_\_\_

Residence Address: [REDACTED]

Business Address: N/A

Phone Numbers: Home: [REDACTED]

Business: N/A

Mobile: [REDACTED]

E-mail Address: [REDACTED]

Supervisorial District in which you reside:  1  2  3  4  5

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**Napa County (select "My District" from the link below):**

<https://www.countyofnapa.org/2116/Board-of-Supervisors>

The Advisory Council meets monthly on the first Tuesday of the month. Meetings are held from 10:00 am – 12:00 noon. Meeting locations are in Napa and Solano Counties. Members may be asked to attend quarterly meetings of the AAA Oversight Board and monthly subcommittee meetings. Please indicate any obstacles you may have with regard to meeting attendance (example: "I am not able to meet on Mondays or Wednesdays"):

I am not about the area on Tuesdays after 1:00 pm

Memberships in other organizations or committees or other community participation (list name and address and nature of organization/committee or community participation):

AAUW, Benicia/Vallejo - member  
Carquinez Village - Board Member

Please provide a brief description of your employment and educational history (resume or CV may be attached): Resume attached.

**References (list 3):**

<u>Susan Newhans</u>	<u>Past Pres, Carquinez Village</u>	<u>(707) 373-5829</u>
Name	Relationship	Phone Number
<u>Judie Donaldson</u>	<u>Founder, Carquinez Village</u>	<u>(707) 771-1212</u>
Name	Relationship	Phone Number
<u>Nancy Hind</u>	<u>Past MBA peer and longtime friend</u>	<u>(707) 876-2832</u>
Name	Relationship	Phone Number

Why do you want to serve on the Advisory Council?: I have previously served and very much enjoyed participation at the county level! I am very familiar with the Brown Act and government functioning and processes. I am very involved in issues concerning older adults and engaged in various initiatives locally.

Napa Applicants: please list all court or other public administration actions impacting your credit rating within the past 10 years: \_\_\_\_\_

Applicant signature: \_\_\_\_\_ Date: \_\_\_\_\_

Linda L Chandler



Volunteer Work:

- Board member, Carquinez Village serving needs of older adults
- Served on Nana/Solano AAOA for one year until resignation due to COVID and childcare needs of grandchildren
- Board member, AAUW, promoting equity for women

Career Highlights:

- Designed policy and structure to implement the Workforce Investment Act in Contra Costa County;
- Provided vision and leadership in creation and sustainability of the EASTBAY Works regional workforce system;
- Introduced Sectoral Strategy to the Workforce Development Board of Contra Costa County and continue to lead grant development and partnership building for the county and region;
- Institutionalized the Global Career Development Certificate for region resulting in nationally recognized professional certification for frontline workforce staff
- Provided key leadership for successful awards of grant funding totaling well over \$100 m to serve workforce needs in East Bay.

Vision and System Design, Partnership and Grant Development:

- Introduced Baldrige and the Balanced Scorecard resulting in a “dashboard” used for accountability;
- Led formation of an “interim” workforce board during transition toward partnerships later mandated under the Workforce Investment Board. Lead staff to this body;
- Anticipated WIA/One Stop design and need for technological infrastructure to support such a system; led development of that infrastructure which is the backbone of the system today;
- Positioned Workforce Development Board of Contra Costa County for implementation of state/national School to Career;
- Introduced and continue to champion and expand a workforce system design utilizing “affiliate sites” that networks one-stop career centers to community-based organizations that offer targeted services to those most in need;
- Brought the Title V, Older Workforce Program to the department and championed its inclusion under the Workforce Development Board where it thrived and has been recognized as an outstanding and much needed addition to services provided in our county;
- Introduced the sector approach to the Board and region, shifting focus on critical link between workforce and economic development; continue to provide

leadership in educating the board, expanding the work to include emerging sectors including renewable energy and water;

- Wrote and continue to author yearly modifications of the Strategic Plan filed with the State by each Workforce Board;
- Invited member of a “think tank” including regional economic development, state community college, and private sector members;
- Convened partnerships including business, labor, agencies, education, and community-based organizations. An example: Process Technician program at Los Medanos College which is now institutionalized in community college system;
- National and Statewide presenter on best practices; workshop presenter. California Workforce Association, National Association of Workforce Boards, community colleges, chambers, economic development entities.\*
- Presently heading up marketing and outreach for Carquinez Village including recent successful application for Senior of the Year, Solano County; frequently authoring press releases in western Solano County.

Relevant Positions:

1998 to 2012

Strategic Planner, Workforce Development Board of Contra Costa County

1992-1998

Deputy Director Planning, Contra Costa Private Industry Council

1985-87

Program Coordinator, Extended Education, JFK University; Trainer, Title II JTPA clients; Adjunct Faculty, California Maritime Academy, Chapman College, Golden Gate University, St. Mary’s College; Small Business Consultant, Small Business Dev. Center, Solano County

Education:

1988

MBA, Marketing, JFK University  
BA, English; Secondary Credential; Community College credential