

CONTRACT AMENDMENT No. 14

THIS CONTRACT AMENDMENT No. 14 (this "Amendment") is made and entered into as of the 1st day of January 2024 (the "Amendment Effective Date"), by and between The County of Solano, California, ("County") and Avenu Insights & Analytics, LLC. ("Provider") The County and Avenu (each individually a "Party" and collectively "the Parties") agree as follows:

WHEREAS, the County and Provider entered into an Information Technology Services Agreement (As amended to date, the "Agreement") dated June 12, 2006, whereby Provider provides County with a wide array of information technology outsourcing services;

WHEREAS, County also wishes to make certain modifications to the scope of work sections in the Agreement;

WHEREAS, the County and Provider desire to extend the term of the Agreement;

NOW, THEREFORE, in consideration of the mutual obligations set forth herein, the Parties mutually agree to amend the Agreement as follows:

1. Term

Section 9.1.4 of the Agreement is deleted in its entirety and replaced with the following:

9.1 .4 Extended Term

Notwithstanding the expiration of the last Renewal Term pursuant to Section 9.1.1 and 9.1.2, the Parties agree to extend the term of this Agreement from the Effective Date until December 31, 2025 ("Extension Term").

2. Schedule 3 shall be amended by adding the following:

- a) Billable rates for existing staff will remain constant as described in Amendment 13. Existing staff will move into a newly negotiated rate once they have achieved the necessary training and/or certification(s).
- b) A new rate card with a rate increase of 5% across all positions and levels to remain competitive in the hiring and retention of key talent. Appendix A
- c) Mutual agreement between Avenu and Solano County IT Executive management is required to bill at the (Amendment 14) billable rates.
- d) Amendment No. 14 represents an increase of \$753,787 to the budget to a not to exceeds value of \$15,829,539 and a two (2) year extension of the Agreement.
- e) Positions will be filled based on skill-set requirements negating pre-agreed number of positions in each IT technical domain.

3. Other Terms and Conditions.

All other terms and conditions set forth in the Agreement, as amended to date, are unchanged and remain in full force and effect.

IN **WITNESS WHEREOF**, COUNTY and PROVIDER have caused this Amendment to be signed by their duly authorized officers as of the Amendment Effective Date.

COUNTY OF SOLANO

a Political Subdivision of the State of
California

By: _____
Bill Emlen

Title: County Administrator

Date:

By: M. Callaway
Megan Callaway

Title: Dep. County Counsel

Date: Nov 15, 2023

AVENU INSIGHTS & ANALYTICS, LLC.

By:  James Barkman
James Barkman

Title: CFO- Avenu Insights LLC

APPROVED AS TO FORM

Appendix A

Resource Category	Annual Rates		
	Level 1	Level 2	Level 3
End User Support Services			
	\$	\$	\$
End User Associate	89,250	94,500	105,000
	\$	\$	\$
End User Journey	105,000	115,500	126,000
	\$	\$	\$
End User Senior	126,000	136,500	147,000
ITSM Process Management			
	\$	\$	\$
Program Manager/Business Systems Analyst	199,500	215,250	230,580
	\$	\$	\$
Project Manager/Business Analyst Journey	241,500	257,250	273,000
Production Operations			
	\$	\$	\$
Systems Administrator Journey	178,500	194,250	210,000
	\$	\$	\$
Systems Administrator Senior	220,500	236,250	252,000
	\$	\$	\$
Manager Associate	189,000	204,750	220,500
	\$	\$	\$
Senior Manager	231,000	246,750	262,500
BASE CONTRACT			
	\$	\$	\$
Program Management	279,000	279,000	279,000
TOTAL CONTRACT			

Budget

FY 23/24 Jan-Jun	FY 24/25 Jul-Dec	FY 24/25 Jan-Jun	FY 25/26 Jul-Dec
\$3,957,385	\$3,957,385	\$3,957,385	\$3,957,385