



County of Solano Contract Review Worksheet

Contract Number:
(Dept., Division, FY, #)
Authority:
☐ Dept Head Execute
☒ CAO Execute
☒ BOS Approval Required

NOTE: Please review all instructions on the back of this worksheet before you begin processing.

1. Department/Division: Department of Information Technology		2. Date: 12/5/23	
3. Contract Administrator: Sean Grover		4. Phone Ext: 3029	
5. Contract Attributes: <input checked="" type="checkbox"/> Expenditure <input type="checkbox"/> Revenue <input type="checkbox"/> Intergovernmental <input checked="" type="checkbox"/> Personal/Professional Svcs <input type="checkbox"/> Purchase of Goods <input type="checkbox"/> Lease <input type="checkbox"/> Construction <input type="checkbox"/> Other		<input checked="" type="checkbox"/> Original Bid/RFP Required? <input type="checkbox"/> YES <input type="checkbox"/> NO Sole Source Contract? <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO Date: Bid/RFP No: Please attach copy of Bid/RFP or justification. 6. Description of Contract: Amendment 14 to Managed IT Services	
		Amendment/Change Order Amendment/Change Order Number Contract No: Date: Please attach copies of original/amendments 7. Name of Contractor: Avenu Insights & Analytics 8. EIN: SSN:	
9. Is Contractor a California Public Pension Plan Retiree? <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO If yes: Name of Public Pension Plan: Date of Retirement:			
10. Does Contractor have a personal relationship in a direct line of supervision in your Department? <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO If yes, please describe relationship: Does Contractor have a personal relationship with someone in another Department? <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO If yes, please provide Department and describe relationship:			
11. Has County contracted with Contractor previously during this fiscal year? <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO Please list County department if other than the department listed on number 1 above.			
12. Effective Date: Original Contract: 6/12/06 This amendment: 6/12/06		13. Termination Date: 12/31/23 By this amendment: 12/31/25	
14. Contract Budget: Original Contract Amount: \$ Total of Previous Amendments: \$ Current Amendment: \$ 15,829,539 Total Amount of Contract \$		15. Payment Terms: <input type="checkbox"/> Prepaid <input type="checkbox"/> Monthly <input checked="" type="checkbox"/> Arrears <input type="checkbox"/> Quarterly <input type="checkbox"/> Fixed <input type="checkbox"/> Progress <input checked="" type="checkbox"/> Actual <input checked="" type="checkbox"/> Other <input type="checkbox"/> Estimate	
		16. Source of Funds: <input type="checkbox"/> Fed/State Grant <input type="checkbox"/> Fed/State Funding <input type="checkbox"/> County Specify: _ Fed Catalog No: State Legislation: <input type="checkbox"/> AB <input type="checkbox"/> SB	
17. Fund: 370 Budget Unit: 1871 Sub-object: 2260		18. Current Appropriation Sufficient? <input checked="" type="checkbox"/> YES <input type="checkbox"/> NO	
19. Proposed Board of Supervisors Agenda Date, if required. Please attach agenda summary and ATR request. 12/5/23			
20. Remarks			
21. Signature Route: Department Contract Administrator: Sean Grover Email: SMGrover@solanocounty.com Contractor Signatory Name (Informational only): James Barkman Email: james.barkman@avenuinights.com Department Head or Designee: Tim Flanagan Email: TPFlanagan@solanocounty.com County Counsel Reviewer: Megan Callaway Email: MJCallaway@SolanoCounty.com			
		HR Analyst (for Contract Employees) or Risk Management (for insurance changes): Megan Richards Email: MERichards@solanocounty.com CAO Analyst: William Emlen Email: WFEmlen@solanocounty.com Authorizing Signature (CAO/DH): Bill Emlen	

CONTRACT AMENDMENT No. 14

THIS CONTRACT AMENDMENT No. 14 (this "Amendment") is made and entered into as of the 1st day of January 2024 (the "Amendment Effective Date"), by and between The County of Solano, California, ("County") and Avenu Insights & Analytics, LLC. ("Provider") The County and Avenu (each individually a "Party" and collectively "the Parties") agree as follows:

WHEREAS, the County and Provider entered into an Information Technology Services Agreement (As amended to date, the "Agreement") dated June 12, 2006, whereby Provider provides County with a wide array of information technology outsourcing services;

WHEREAS, County also wishes to make certain modifications to the scope of work sections in the Agreement;

WHEREAS, the County and Provider desire to extend the term of the Agreement;

NOW, THEREFORE, in consideration of the mutual obligations set forth herein, the Parties mutually agree to amend the Agreement as follows:

1. Term

Section 9.1.4 of the Agreement is deleted in its entirety and replaced with the following:

9.1 .4 Extended Term

Notwithstanding the expiration of the last Renewal Term pursuant to Section 9.1.1 and 9.1.2, the Parties agree to extend the term of this Agreement from the Effective Date until December 31, 2025 ("Extension Term").

2. Schedule 3 shall be amended by adding the following:

- a) Billable rates for existing staff will remain constant as described in Amendment 13. Existing staff will move into a newly negotiated rate once they have achieved the necessary training and/or certification(s).
- b) A new rate card with a rate increase of 5% across all positions and levels to remain competitive in the hiring and retention of key talent. Appendix A
- c) Mutual agreement between Avenu and Solano County IT Executive management is required to bill at the (Amendment 14) billable rates.
- d) Amendment No. 14 represents an increase of \$753,787 to the budget to a not to exceeds value of \$15,829,539 and a two (2) year extension of the Agreement.
- e) Positions will be filled based on skill-set requirements negating pre-agreed number of positions in each IT technical domain.

3. Other Terms and Conditions.

All other terms and conditions set forth in the Agreement, as amended to date, are unchanged and remain in full force and effect.

IN WITNESS WHEREOF, COUNTY and PROVIDER have caused this Amendment to be signed by their duly authorized officers as of the Amendment Effective Date.

COUNTY OF SOLANO

a Political Subdivision of the State of California

By: 
William Emlen (Dec 12, 2023 15:36 PST)
Bill Emlen

Title: County Administrator

Date: Dec 12, 2023

By: 
Megan Callaway

Title: Dep. County Counsel

Date: Nov 15, 2023

AVENU INSIGHTS & ANALYTICS, LLC.

By: 
James Barkman

Title: CFO- Avenu Insights LLC

APPROVED AS TO FORM

Appendix A

Resource Category	Annual Rates		
	Level 1	Level 2	Level 3
End User Support Services			
	\$	\$	\$
End User Associate	89,250	94,500	105,000
	\$	\$	\$
End User Journey	105,000	115,500	126,000
	\$	\$	\$
End User Senior	126,000	136,500	147,000
ITSM Process Management			
	\$	\$	\$
Program Manager/Business Systems Analyst	199,500	215,250	230,580
	\$	\$	\$
Project Manager/Business Analyst Journey	241,500	257,250	273,000
Production Operations			
	\$	\$	\$
Systems Administrator Journey	178,500	194,250	210,000
	\$	\$	\$
Systems Administrator Senior	220,500	236,250	252,000
	\$	\$	\$
Manager Associate	189,000	204,750	220,500
	\$	\$	\$
Senior Manager	231,000	246,750	262,500
BASE CONTRACT			
	\$	\$	\$
Program Management	279,000	279,000	279,000
TOTAL CONTRACT			

Budget

FY 23/24 Jan-Jun	FY 24/25 Jul-Dec	FY 24/25 Jan-Jun	FY 25/26 Jul-Dec
\$3,957,385	\$3,957,385	\$3,957,385	\$3,957,385











DOIT-1871-12-2023-AVENU-AMENDMENT 14 TO MANAGED SERVICES


Final Audit Report

2023-12-12

Created:	2023-11-14
By:	Kayta Scott (KRScott@SolanoCounty.com)
Status:	Signed
Transaction ID:	CBJCHBCAABAArcsDMU_bXoncj2FburCb2xyoZuSSXVHc

"DOIT-1871-12-2023-AVENU-AMENDMENT 14 TO MANAGED SERVICES" History

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2023-12-12 - 9:51:04 PM GMT

 Document e-signed by William Emlen (WFEmlen@SolanoCounty.com)

Signature Date: 2023-12-12 - 11:36:42 PM GMT - Time Source: server

 Agreement completed.

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