



Dell Customer Confidential

Quotation

Sam Andrews
sam.andrews@dell.com
512.720.4469

Customer: County of Solano

Contract: Riverside County Master Agreement - PSA-0001524 (8084445)

Microsoft Enterprise Agreement (EA) #: 7723269

Date of Issue:

5/6/2025

Quote Expires:

6/10/2025

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

Year 3 Price (upgrading to G5)					
Section 1- Licenses and Software Assurance					
Product Description	Mfg#	Quantity	Unit Price	Ext. Price	
Biztalk Svr Branch ALng SA 2 Lic Core Lic	HJA-00775	2	\$203.24		\$406.48
CIS Suite Datacenter Core ALng SA 2L	9GS-00135	240	\$163.45		\$39,228.00
SQL Server Standard Core ALng SA 2L	7NQ-00292	4	\$634.22		\$2,536.88
Visual Studio Ent with GitHub ALng SA	QEJ-00003	4	\$1,054.45		\$4,217.80
Visual Studio Pro with GitHub ALng SA	QEK-00003	4	\$302.05		\$1,208.20
Annual Payment Section 1:					\$47,597.36
Section 2- Monthly Subscriptions					
Product Description	Mfg#	Quantity	Months	Unit Price	Ext. Price
<i>Enterprise Online Services Products</i>					
M365 G3 Unified From SA GCC Sub Per User	AAD-34700	3500	12	\$26.78	\$1,124,760.00
M365 G3 Unified GCC Sub Per User	AAD-34704	100	12	\$31.50	\$37,800.00
M365 G5 Security GCC Sub Per User	8ZZ-00001	3600	12	\$9.46	\$408,672.00
M365 G5 FSA Renewal GCC Sub Per User (special discount with credits)	AAL-48033	3500	12	\$7.05	\$296,100.00
M365 G5 GCC Sub Per User (special discount with credits)	AAL-45735	100	12	\$7.09	\$8,508.00
<i>Additional Online Services Products</i>					
AzureprepaymentG ShrdSvr ALNG SubsvL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
CDS Database Capacity GCC Sub Add-on	UVV-00001	5	12	\$35.05	\$2,103.00
CDS File Capacity GCC Sub Add-on	UVX-00001	500	12	\$1.75	\$10,500.00
D365 Customer Service GCC Sub Per User	NVG-00005	3	12	\$83.24	\$2,996.64
M365 F3 Unified GCC Sub Per User	AAD-63092	175	12	\$6.80	\$14,280.00
M365 F5 Security + Compliance GCC Sub Add-on	91C-00004	175	12	\$11.05	\$23,205.00
Power Automate Premium GCC Sub Per User	105-00001	31	12	\$13.14	\$4,888.08
Power Apps Premium GCC Sub Per User	SEL-00001	17	12	\$17.52	\$3,574.08
Power BI Premium P1 GCC Sub	HKL-00002	1	12	\$3,720.19	\$44,642.28
Power BI Premium USL GCC Sub Per User	6U1-00004	7	12	\$14.90	\$1,251.60
Power BI Pro GCC Sub Per User	DDJ-00001	37	12	\$7.45	\$3,307.80
Power Apps Per App GCC Sub 1 App or Portal	J85-00003	10	12	\$4.38	\$525.60
Planner & Project P3 GCC Sub Per User	7MS-00001	20	12	\$22.34	\$5,361.60
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	3500	12	\$0.00	\$0.00
Teams Domestic Calling Plan GCC Sub Per User	LM9-00001	63	12	\$10.51	\$7,945.56
Teams Phone Standard GCC Sub Per User	LK9-00003	63	12	\$5.95	\$4,498.20
Teams Rooms Pro GCC Sub Per Device	VA1-00001	12	12	\$35.05	\$5,047.20
Visio P2 GCC Sub Per User	P3U-00001	50	12	\$11.17	\$6,702.00
<i>Additional Tenant: AzureCommercial</i>					
Azure Monetary Commitment Provision	AAA-35418	1	12	\$0.00	\$0.00
Annual Payment Section 2:					\$2,016,668.64
Notes: Note that years 3, 4 and 5 all are different prices due to credits/ramping					Total Annual Payment Yr 3 \$2,064,266.00



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Year 4 Price					
Section 1- Licenses and Software Assurance					
Product Description	Mfg#	Quantity	Unit Price		Ext. Price
Biztalk Svr Branch ALng SA 2 Lic Core Lic	HJA-00775	2	\$203.24		\$406.48
CIS Suite Datacenter Core ALng SA 2L	9GS-00135	240	\$179.92		\$43,180.80
SQL Server Standard Core ALng SA 2L	7NQ-00292	20	\$634.22		\$12,684.40
Visual Studio Ent with GitHub ALng SA	QEJ-00003	4	\$1,054.45		\$4,217.80
Visual Studio Pro with GitHub ALng SA	QEK-00003	5	\$302.05		\$1,510.25
Annual Payment Section 1:					\$61,999.73
Section 2- Monthly Subscriptions					
Product Description	Mfg#	Quantity	Months	Unit Price	Ext. Price
<i>Enterprise Online Services Products</i>					
M365 G5 FSA Renewal GCC Sub Per User (special discount Y4)	AAL-48033	3500	12	\$43.33	\$1,819,860.00
M365 G5 GCC Sub Per User (special discount Y4)	AAL-45735	100	12	\$47.38	\$56,856.00
<i>Additional Online Services Products</i>					
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
CDS Database Capacity GCC Sub Add-on	UVV-00001	5	12	\$35.05	\$2,103.00
CDS File Capacity GCC Sub Add-on	UVX-00001	500	12	\$1.75	\$10,500.00
D365 Customer Service GCC Sub Per User	NVG-00005	3	12	\$91.48	\$3,293.28
M365 F3 Unified GCC Sub Per User	AAD-63092	175	12	\$6.80	\$14,280.00
M365 F5 Security + Compliance GCC Sub Add-on	91C-00004	175	12	\$11.05	\$23,205.00
Power Automate Premium GCC Sub Per User	105-00001	31	12	\$13.14	\$4,888.08
Power Apps Premium GCC Sub Per User	SEL-00001	17	12	\$17.52	\$3,574.08
Power BI Premium P1 GCC Sub	HKL-00002	1	12	\$3,720.19	\$44,642.28
Power BI Premium USL GCC Sub Per User	6U1-00004	7	12	\$14.90	\$1,251.60
Power Apps Per App GCC Sub 1 App or Portal	J8S-00003	10	12	\$4.38	\$525.60
Planner & Project P3 GCC Sub Per User	7MS-00001	20	12	\$22.34	\$5,361.60
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	175	12	\$0.00	\$0.00
Teams Domestic Calling Plan GCC Sub Per User	LM9-00001	63	12	\$10.51	\$7,945.56
Teams Rooms Pro GCC Sub Per Device	VA1-00001	12	12	\$35.05	\$5,047.20
Visio P2 GCC Sub Per User	P3U-00001	50	12	\$11.17	\$6,702.00
<i>Additional Tenant: AzureCommercial</i>					
Azure Monetary Commitment Provision	AAA-35418	1	12	\$0.00	\$0.00
Annual Payment Section 2:					\$2,010,035.28
Notes:		Total Annual Payment Yr 4			
		\$2,072,035.01			



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Year 5 Price					
Section 1- Licenses and Software Assurance					
Product Description	Mfg#	Quantity	Unit Price	Ext. Price	
Biztalk Svr Branch ALng SA 2 Lic Core Lic	HJA-00775	2	\$203.24		\$406.48
CIS Suite Datacenter Core ALng SA 2L	9GS-00135	240	\$179.92		\$43,180.80
SQL Server Standard Core ALng SA 2L	7NQ-00292	20	\$634.22		\$12,684.40
Visual Studio Ent with GitHub ALng SA	QEJ-00003	4	\$1,054.45		\$4,217.80
Visual Studio Pro with GitHub ALng SA	QEK-00003	5	\$302.05		\$1,510.25
Annual Payment Section 1:					\$61,999.73
Section 2- Monthly Subscriptions					
Product Description	Mfg#	Quantity	Months	Unit Price	Ext. Price
<i>Enterprise Online Services Products</i>					
M365 G5 FSA Renewal GCC Sub Per User (special discount Y5)	AAL-48033	3500	12	\$45.60	\$1,915,200.00
M365 G5 GCC Sub Per User (special discount Y5)	AAL-45735	100	12	\$49.88	\$59,856.00
<i>Additional Online Services Products</i>					
AzureprepaymentG ShrdSvr ALNG SubsVL MVL Commit Provision	J5U-00004	1	12	\$0.00	\$0.00
CDS Database Capacity GCC Sub Add-on	UVV-00001	5	12	\$35.05	\$2,103.00
CDS File Capacity GCC Sub Add-on	UVX-00001	500	12	\$1.75	\$10,500.00
D365 Customer Service GCC Sub Per User	NVG-00005	3	12	\$91.48	\$3,293.28
M365 F3 Unified GCC Sub Per User	AAD-63092	175	12	\$6.80	\$14,280.00
M365 F5 Security + Compliance GCC Sub Add-on	91C-00004	175	12	\$11.05	\$23,205.00
Power Automate Premium GCC Sub Per User	105-00001	31	12	\$13.14	\$4,888.08
Power Apps Premium GCC Sub Per User	SEL-00001	17	12	\$17.52	\$3,574.08
Power BI Premium P1 GCC Sub	HKL-00002	1	12	\$3,720.19	\$44,642.28
Power BI Premium USL GCC Sub Per User	6U1-00004	7	12	\$14.90	\$1,251.60
Power Apps Per App GCC Sub 1 App or Portal	J8S-00003	10	12	\$4.38	\$525.60
Planner & Project P3 GCC Sub Per User	7MS-00001	20	12	\$22.34	\$5,361.60
Teams AC with Dial Out US/CA GCC Sub Add-on	NYH-00001	175	12	\$0.00	\$0.00
Teams Domestic Calling Plan GCC Sub Per User	LM9-00001	63	12	\$10.51	\$7,945.56
Teams Rooms Pro GCC Sub Per Device	VA1-00001	12	12	\$35.05	\$5,047.20
Visio P2 GCC Sub Per User	P3U-00001	50	12	\$11.17	\$6,702.00
<i>Additional Tenant: AzureCommercial</i>					
Azure Monetary Commitment Provision	AAA-35418	1	12	\$0.00	\$0.00
Annual Payment Section 2:					\$2,108,375.28
Notes:					
Contract: Riverside County Master Agreement - PSA-0001524 (8084445) Microsoft Enterprise Agreement (EA) #: 7723269				Total Annual Payment Yr 5	
				\$2,170,375.01	

Notes:

- Customer's purchase is subject to Dell's Terms and Conditions of Sale found at www.dell.com, unless Customer has a separate purchase agreement with Dell.
- Sales/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file.
- If you have a question re: your tax status, please contact your Dell | ASAP Software inside sales representative listed above. Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to www.dell.com/environmentalfes.
- All product descriptions and prices are based on latest information available and are subject to change without notice or obligation.
- All prices are based on Net 30 Terms. If not shown, shipping, handling, taxes, and other fees will be added at the time of order, where applicable.
- Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.