

# **PARKING MANAGEMENT AGREEMENT SOLANO FAIRGROUNDS OVERFLOW PARKING FACILITY**

This Parking Management Agreement ("Agreement") is made and entered into as of April 3, 2012, by and between the County of Solano, a political subdivision of the State of California, hereinafter referred to as "County", Solano County Fair Association, hereinafter referred to as "SCFA", and Park Management Corp., d/b/a Six Flags Discovery Kingdom, a California corporation, hereinafter referred to as "Six Flags."

## **AGREEMENT**

### **1. DESCRIPTION**

County agrees to allow Six Flags to use approximately 11.12 acres of improved parking area known as the "SOLANO COUNTY FAIRGROUNDS PARKING FACILITY- PRIMARY OVERFLOW LOT" located at 900 Fairgrounds Drive in the City of Vallejo, California, consisting of approximately 1,400 parking spaces.

In addition, County agrees to allow Six Flags to use approximately 22.92 acres of parking area referred to as "SOLANO COUNTY FAIRGROUNDS PARKING FACILITY- SECONDARY OVERFLOW LOT" located at 900 Fairgrounds Drive in the City of Vallejo, California, consisting of approximately 2,000 parking spaces. Both parking areas are shown on Exhibit A attached hereto, and hereinafter referred to as the "Premises" or the "Fairgrounds lot."

### **2. USE OF PREMISES**

The Premises, subject to the terms of this Agreement, shall be used by Six Flags solely for the purpose of providing parking for Six Flags customers, guests and employees utilizing (A) single vehicle parking spaces or (B) parking spaces for trailers, motor homes, recreational vehicles, buses, or other large vehicles that require a larger parking space. The use of the Premises is based on an estimated schedule as set forth in Exhibit B and agreed upon procedures set forth in Exhibit C.

County reserves the right to provide parking for any purpose on the Premises whose customers may not be part of this Agreement for activities occurring on the Solano County Fairgrounds with or without the charging of parking fees, which parking may be maintained separately and be accessible from the Premises.

### **3. TERM**

This Agreement shall commence on April 3, 2012 and terminate on January 31, 2013, both dates inclusive, unless earlier terminated as provided herein.

#### **4. COMPENSATION**

##### **GUARANTEED RENT**

Six Flags shall pay to County a minimum rent in the amount of \$275,000 ("Guaranteed Rent"). Regardless of when during the term of this Agreement the Gross Parking Revenue, as that term is defined below, is actually collected, the Guaranteed Rent shall be paid to County as follows: \$137,500 shall be due and payable on July 1, 2012 and \$137,500 shall be due and payable on November 1, 2012. Guaranteed Rent shall be paid directly to the Solano County Fair Association.

##### **PERCENTAGE RENT**

After the Guaranteed Rent has been achieved, Six Flags shall pay to County the following percentage of Gross Parking Revenue accumulated in connection with Six Flags' use of the Premises as set forth herein ("Percentage Rent"):

Amount of Gross Parking Revenue	Percentage Rent
Less than or Equal to \$275,000	0%
Greater than \$275,000 but less than or equal to \$400,000	50%
Greater than \$400,000 but less than or equal to \$500,000	40%
Greater than \$500,000	30%

"Gross Parking Revenue" is the amount that is attributable to each vehicle parked on the Premises by a Six Flags customer, guest, employee, season pass holder or free pass or discounted ticket holder; the parties agree that such amount is \$15.00 per vehicle (regardless of size of vehicle). Beginning with the first full month after Gross Parking Revenue collected exceeds \$275,000, Six Flags will pay County any and all Percentage Rent due on a monthly basis no later than the 10<sup>th</sup> of each month for Gross Parking Revenue accounted for in the previous month. Percentage Rent shall be paid directly to the County.

#### **5. PARKING OPERATIONS MANAGEMENT PLAN**

Six Flags agrees, at its own cost, to adhere to the parking operations, management, and reporting requirements set forth in the "Parking Operations Management Plan" attached hereto as Exhibit C at all times during the use of the Premises.

#### **6. AUDIT OF PARKING OPERATIONS AND REPORTING**

Six Flags shall submit all parking reports to County and comply with all audit reporting requirements and procedures as set forth in the "Parking Operations and Management Plan" attached hereto as Exhibit C. County reserves the right to audit any and all parking reports, ticket sales, and parking operations relative to Six Flags use of the Premises as set forth in Exhibit C. Six Flags agrees to cooperate with County in the performance of any and all audit requirements and will maintain

accounting records at its regular business office at 1001 Fairgrounds Drive, Vallejo, California. During the term of this Agreement, such records shall be available for inspection and audit by County during normal business hours upon at least three (3) business days' advance notice to Six Flags.

## **7. MAINTENANCE AND REPAIR**

Six Flags agrees to use reasonable diligence in the care and protection of the Premises in connection with its use during the term of this Agreement, and to surrender the Premises at the termination of this Agreement in good condition, ordinary wear and tear and casualty damage excepted. Six Flags shall have no responsibility for structural repair caused by natural or normal wear and tear or any other damage or maintenance obligations except as may be set forth in Exhibit C. In the event of damage to the Premises directly caused by Six Flags, its employees, or its customers, such repairs shall be the sole responsibility of Six Flags. Six Flags shall notify the County within 24 hours of any such damage in each instance and initiate repairs within three (3) calendar days, unless deferral is agreed to by County.

## **8. ALTERATIONS AND IMPROVEMENTS**

Six Flags may not make any alterations or improvements to the Premises without prior written approval of County.

## **9. INSURANCE**

During the term of this Agreement, Six Flags will maintain the following insurance with limits not less than those set forth below and endorsing such policies to name both the County and the Solano County Fair Association as additional insured for Six Flags operation of the Premises:

Commercial General Liability:	\$1,000,000 combined single limit each occurrence for bodily injury/property damage
Umbrella Excess Coverage:	\$5,000,000
Garage Keeper's Legal Liability	\$5,000,000 combine single limit each occurrence
Crime: Policy Limits:	\$10,000 commercial blanket \$10,000 broad form money inside \$10,000 broad form money outside
Worker's Compensation:	Statutory

## **10. SECURITY**

Six Flags is responsible for providing security during Six Flags' use of the Premises as set forth in Exhibit C.

## **11. ASSIGNMENT AND SUBLETTING**

Six Flags shall not assign or sublet this Agreement in whole or in part.

## **12. DEFAULT**

In the event Six Flags fails to pay any installment of rent when due and such failure is not cured within ten (10) calendar days after receipt of written notice of such failure by County to Six Flags or in the event of a material default in the performance by Six Flags of any other condition herein contained, and such default is not cured within ten (10) calendar days after receipt of written notice of such default, then in any such case, County may: (1) serve written notice upon Six Flags that County elects to terminate this Agreement upon a specified date not less than five (5) calendar days after such written notice and this Agreement shall then terminate on that date so specified, and County shall have the right to repossess the Premises upon such date. No default shall be deemed waived unless such waiver is in writing.

## **13. INDEMNITY**

Six Flags shall defend, indemnify and hold County harmless from and against any and all actions, costs, claims, losses, expenses and/or damages sustained by County attributable to the negligence of Six Flags or any of its agents, servants, or employees from any cause, including, without limitation by specification, property damage and/or injury or death to any person or person. County shall defend, indemnify and hold Six Flags, its agents, employees and affiliates harmless from and against any and all actions, costs, claims, losses, expenses and or damages sustained by Six Flags attributable to the negligence of County or any of its agents, servants or employees.

## **14. DESTRUCTION OR DAMAGE TO PREMISES**

If the Premises are destroyed by fire, storm, lighting, earthquake, or other casualty, this Agreement shall be terminated and the rental accounted for as between County and Six Flags shall be prorated as of that date. If the Premises are damaged but not wholly destroyed by any such casualty, at Six Flags option, Six Flags may (i) terminate this Agreement as of the date of partial destruction or (ii) continue this Agreement, and rental shall abate in such proportion as use of Premises has been destroyed or made unusable.

## **15. AD VALOREM PROPERTY TAXES AND SPECIAL ASSESSMENTS**

County is responsible for payment of ad valorem property taxes on the Premises and for payment of the Marine World Landscape Maintenance special assessment on the

Premises. However, to the extent that Six Flags use of the Premises creates a possessory interest tax pursuant to Section 107 of the Revenue & Taxation Code or any other applicable state law, Six Flags is solely obligated to pay any such tax directly to the County Tax Collector in accordance with state law.

## 16. MISCELLANEOUS PROVISIONS

- (a) This Agreement shall be construed under the laws of the State of California.
- (b) The captions of the Sections of this Agreement are used for identification only, and shall not govern the constitution, nor alter, vary, or change any of the terms, conditions, or provisions of this Agreement.
- (c) Each provision shall be deemed separate and distinct from all other provisions, and if any provision shall be declared illegal or unenforceable, the same shall not affect the legality or enforceability of the other terms, conditions, and provisions, hereof, which shall remain in full force and effect.
- (d) Any person, firm or corporation who may require an interest in the Premises shall be bound by the terms and conditions of this Agreement.
- (e) Any installations or alterations required by statutes or regulations pertaining to provisions for persons with disabilities in the operation of the Premises shall be the sole responsibility of Six Flags.
- (f) Hazardous Materials. Six Flags shall not utilize, generate, store, transport, treat or dispose of hazardous materials as listed in the comprehensive Environmental Response, Compensation and Liability Act, 42 U.S.C. Section 9601, et. seq. ("CERCLA") and the California Hazardous Waste Control Act, Health and Safety Code section 25100 et. seq. or those that meet the toxicity, reactivity, corrosivity or flammability criteria of the above regulations as well as any other substance which poses a hazard to human health or the environment.

## 19. NOTICES

Notices required pursuant to this Agreement will be mailed, postage prepaid by certified or registered mail, return receipt requested, addressed as follows:

County:

Department of General Services  
675 Texas Street, Suite 2500  
Fairfield, CA 94533  
Attn: Real Estate Manager

With a copy to:

Six Flags:

Park Management Corp.  
1001 Fairgrounds Drive  
Vallejo, CA 94589  
Attn: Park President

With a copy to:

Solano County Fair Association  
900 Fairgrounds Drive  
Vallejo, CA 94589  
Attn: General Manager

Six Flags Entertainment Corporation  
230 Park Avenue  
New York, NY 10169  
Attn: General Counsel

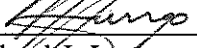
## 20. AMENDMENTS IN WRITING


This Agreement may be modified or amended only by a writing duly authorized and executed by both County and Six Flags. It may not be amended or modified by oral agreements or understandings between the parties unless the same shall be reduced to writing, duly authorized and executed by both County and Six Flags.

IN WITNESS WHEREOF, the parties acting by and through their duly authorized representatives have executed this Agreement as of the date first written above.

### COUNTY OF SOLANO

### PARK MANAGEMENT CORP.

By:   
Michael J. Lango  
Director of General Services

By:  3-30-12  
Dale Kaetzel  
Park President

APPROVED AS TO FORM:

By:   
County Counsel

## EXHIBIT A



### **Solano County Fairgrounds Parking Facility**

- Primary Overflow Lot: Approximately 11.12 Acres – 1,400 Parking Spaces
- Secondary Overflow Lot: Approximately 22.92 Acres – 2,000 Parking Spaces

## Exhibit B

### Six Flags Entertainment

#### Solano County Fairgrounds Parking Facility Usage 2012 Schedule

	Date	Open (a.m.)	Close (p.m.)
1	Fri 4/6/2012	10:30	7:00
2	Sat 4/7/2012	10:30	7:00
3	Sat 4/14/2012	10:30	7:00
4	Sun 4/15/2012	10:30	7:00
5	Sat 5/5/2012	10:30	8:00
6	Fri 5/11/2012	10:30	6:00
7	Sat 5/12/2012	10:30	8:00
8	Sun 5/13/2012	10:30	8:00
9	Fri 5/18/2012	10:30	6:00
10	Sat 5/19/2012	10:30	8:00
11	Sun 5/20/2012	10:30	8:00
12	Fri 5/25/2012	10:30	6:00
13	Sat 5/26/2012	10:30	9:00
14	Sun 5/27/2012	10:30	9:00
15	Mon 5/28/2012	10:30	8:00
16	Sat 6/2/2012	10:30	8:00
17	Fri 6/8/2012	10:30	6:00
18	Sat 6/9/2012	10:30	8:00
19	Sun 6/10/2012	10:30	8:00
20	Fri 6/15/2012	10:30	8:00
21	Sat 6/16/2012	10:30	9:00
22	Sun 6/17/2012	10:30	8:00
23	Thu 6/21/2012	10:30	8:00
24	Fri 6/22/2012	10:30	8:00
25	Sat 6/23/2012	10:30	9:00
26	Sun 6/24/2012	10:30	8:00
27	Mon 6/25/2012	10:30	8:00
28	Thu 6/28/2012	10:30	8:00
29	Fri 6/29/2012	10:30	8:00
30	Sat 6/30/2012	10:30	9:00
31	Wed 7/4/2012	10:30	10:00
32	Sat 7/7/2012	10:30	9:00
33	Fri 7/13/2012	10:30	8:00
34	Sat 7/14/2012	10:30	9:00
35	Sun 7/15/2012	10:30	8:00
36	Fri 7/20/2012	10:30	8:00
37	Sat 7/21/2012	10:30	9:00
38	Sun 7/22/2012	10:30	8:00
39	Sat 7/28/2012	10:30	9:00



## Exhibit B

### Six Flags Entertainment

#### Solano County Fairgrounds Parking Facility Usage 2012 Schedule

	Date	Open (a.m.)	Close (p.m.)
40	Sun 7/29/2012	10:30	8:00
41	Fri 8/3/2012	10:30	8:00
42	Sat 8/4/2012	10:30	9:00
43	Sun 8/5/2012	10:30	8:00
44	Fri 8/10/2012	10:30	8:00
45	Sat 8/11/2012	10:30	9:00
46	Sun 8/12/2012	10:30	8:00
47	Mon 8/13/2012	10:30	6:00
48	Fri 8/17/2012	10:30	8:00
49	Sat 8/18/2012	10:30	8:00
50	Sun 8/19/2012	10:30	7:00
51	Sat 8/25/2012	10:30	8:00
52	Sat 9/1/2012	10:30	8:00
53	Sun 9/2/2012	10:30	8:00
54	Sun 9/9/2012	10:30	6:00
55	Sun 9/16/2012	10:30	6:00
56	Sun 9/23/2012	10:30	6:00
57	Sun 9/30/2012	10:30	9:00
58	Sat 10/6/2012	12:00	10:00
59	Sun 10/7/2012	12:00	9:00
60	Sat 10/13/2012	12:00	10:00
61	Sun 10/14/2012	12:00	9:00
62	Sat 10/20/2012	12:00	10:00
63	Sun 10/21/2012	12:00	9:00
64	Sat 10/27/2012	12:00	10:00
65	Sun 10/28/2012	12:00	9:00

# EXHIBIT C

## PARKING OPERATIONS MANAGEMENT PLAN (POMP)

The following responsibilities have been developed to initiate the new parking operations management plan, procedures, and reports. The purpose of the POMP is to provide a starting point to determine if additional improvements are needed based on performance and outcome. The recommended procedures and reports may be adjusted during the term of the Parking Management Agreement by County, the Solano County Fair Association (SCFA), and Six Flags, with final approval by County, which approval shall not be unreasonably withheld. For purposes of administering this POMP, SCFA shall be designated as County's agent and shall be notified prior to any and all proposed changes.

### SIX FLAGS DISCOVERY KINGDOM RESPONSIBILITIES

1. **New parking reporting and operational procedure.** Six Flags will implement, to the best of their ability, the POMP, which includes and is not be limited to the following:
  - a. Reporting of Daily, Monthly, Inventory, and Annual reports using the attached reporting forms.
  - b. Approval by County of a flat parking fee rate for regular size vehicles;
  - c. Approval by County of parking fee rate for large vehicles such as buses and RVs;
  - d. Reporting of emergencies or claims to County/SCFA;
  - e. Six Flags will use the following procedures to address problem situations including specified trigger points and responses that will be utilized to minimize traffic back up on Fairgrounds Drive, Highway 37 and I-80. Six Flags reserves the right to adjust these procedures based upon a current need, subject to County's prior written approval.
    - i. Six Flags opens its parking lot on its premises 1.5 hours before park opening, with at least one cashier and a lead.
    - ii. One hour before park opening additional toll booths are staffed according to the expected attendance for the day. This staffing may include supervisory staff and the requisite cashiers to provide rest and meal breaks.
    - iii. Six Flags anticipates that Fairgrounds' parking may be necessary based on anticipated attendance of 11,000+; 65 days as identified on the projected use schedule provided (Exhibit B of the Parking Management Agreement).
    - iv. When Six Flags anticipates that Fairgrounds parking may be necessary, as indicated on the projected use schedule:
      1. At least one hour prior to park opening Six Flags will contact SCFA security to open gates, and Six Flags will prepare Fairgrounds lot with signage, traffic cones, and cashier stands in place.
      2. All Six Flags traffic initially enters via Six Flags causeway until traffic backs up at which point the following will take place:
        - a. When traffic stacks from Six Flags toll plaza to Six Flags entrance sign at lighted intersection across Fairgrounds Drive from the entrance to the Fairgrounds, Six Flags will divert traffic from its causeway into the Fairgrounds parking lot utilizing the lighted intersection. Traffic may also enter the Fairgrounds Parking Lots directly from Fairgrounds Drive.
        - b. Both Six Flags and Fairgrounds parking lots are parked simultaneously, at least until traffic stacking on Six Flags premises does not reach the Six Flags entrance sign, traffic is clear on Fairgrounds Drive, and Six Flags parking lot has sufficient capacity available to park additional incoming traffic for the duration of the day.

- c. When all above conditions are met, Six Flags may remove cashiers in the Fairgrounds lot. However, signage, traffic cones, and cashier stands may be left in place, in case the Fairgrounds Lot must be re-opened.
    3. Fairgrounds lot will be re-opened if traffic exceeds capacity of Six Flags lot, and/or if traffic stacks to the Six Flags entrance sign.
  - v. When Six Flags does not anticipate that Fairgrounds parking may be necessary, as indicated on the projected use schedule:
    1. All Six Flags traffic initially enters via Six Flags causeway.
    2. When traffic stacks from Six Flags toll plaza to Six Flags entrance sign at lighted intersection across Fairgrounds Drive, Six Flags will contact Fairgrounds security to open gates, and will prepare Fairgrounds lot with signage, traffic cones, and cashier stands in place.
    3. After traffic stacks to Six Flags entrance sign, both Six Flags and Fairgrounds parking lots are parked simultaneously as soon as practical, at least until traffic stacking on Six Flags premises no longer reaches the Six Flags entrance sign, traffic is clear on Fairgrounds Drive and Six Flags parking lot has sufficient capacity available to park additional incoming traffic for the duration of the day.
    4. When all above conditions are met, Six Flags may remove cashiers in the Fairgrounds lot. However, signage, traffic cones, and cashier stands may be left in place, in case the Fairgrounds Lot must be re-opened.
    5. Fairgrounds lot will be re-opened if traffic exceeds capacity of Six Flags lot, and/or if traffic stacks to the Six Flags entrance sign.
  - vi. Six Flags traffic parked in the Fairgrounds Lot will be parked in the following order:
    1. "Preferred Lot" until it is filled to capacity,
    2. Then north into the portion of the "Main Lot" between "Carnival Lot" fence and the main entry road,
    3. Then west into the portion of the "Main Lot" beginning at the perimeter fence parallel to Fairgrounds Drive, parking the lot from south to north.
    4. Special or large size vehicles will be parked in predetermined location to be determined by SCFA.
2. **\$15 flat fee for regular car space.** This is the amount or value given to all regular sized vehicles entering the parking lot for the use of a regular size space. Six Flags can allow for season holder parkers, discounted or free parking, or employees to be given a different ticket for counting purposes, but Six Flags will account and compensate the County for a \$15 value for these vehicles. The type of tickets to be issued to each vehicle will be discussed further to allow for most effective control measures which details can be found in the "Issuing and collecting tickets and reports" section. The parking fee or value may be changed upon approval by County and Six Flags.
  3. **No IN & OUT privileges.** Each vehicle entering the Fairgrounds parking lot must receive a new parking ticket every time it enters the lot and the parking ticket will be placed on the dashboard with the numbers facing up. The same parking ticket cannot be used to re-enter the parking lot at any time. Attendants or cashiers are not allowed to receive or accept already issued parking tickets for any reason.
  4. **Traffic Control on Fairgrounds Drive.** Implement the procedure above to minimize traffic back-up on Fairgrounds Drive, and develop a mutually acceptable plan to improve directional signage and traffic flow.
  5. **Scheduling of all parking staff (cashiers, managers, flaggers).** County/SCFA reserves the right to provide recommendations on parking operations based on performance.

6. **Hiring/training of cashiers.** As currently managed utilizing the new parking reports including any change needed to improve the operational or accounting procedures and/or as County/SCFA adjustments are requested throughout the contract.
7. **Issuing and collecting tickets and reports.** Six Flags will utilize the attached parking reports/procedures or as may be amended by County in conjunction with Six Flags. Six Flags cash control will issue tickets in consecutive sequence. Cashier or parking attendant issuing tickets will be trained to request that the customer place the ticket issued on the dashboard with the numbers facing up. Each vehicle utilizing a regular size space will be issued one ticket while larger vehicles will be issued 2 or 3 depending on the size of the vehicle or the agreement of parking rate for that particular size vehicle. For example, if a trailer or camper is charged \$30 dollars, it requires 2 tickets to be issued. Every vehicle entering the lot will be issued the appropriate number of tickets, regardless of whether they are paying customers or free, season pass, or employee parkers. There will always be 2 different ticket colors at each event---one color is for the paying customers, while the other is free/pass.
8. **Daily audits of tickets and reports.** Six Flags will utilize the new parking reports/procedures.
9. **Random check of parking operations.** County reserves the right to review the parking operations and accounting procedures at any time and will provide recommendations for improvement to Six Flags as necessary. Six Flags will implement their own internal procedures to maximize cash control and minimize cash leaks and traffic congestion.
10. **Daily incident reporting.** Six Flags will be required to verbally report incidents as directed by County/SCFA, and manage incidents as they occur. Six Flags will provide County/SCFA with details of any incident by completing an "incident" report and delivering to County/SCFA within 72 hours of any incident. County/SCFA will not be responsible to manage or respond to the incident, as it will be Six Flag's full responsibility and liability. County/SCFA will merely be only notified of incidents that have happened on their property. County/SCFA reserves the right to require Six Flags to improve or correct any damages related to the incident within 48 hours or as approved by County/SCFA.
11. **Order and purchase tickets** based on type, vendor, color, copy, numbering as approved by County/SCFA.
12. **Secure Tickets.** It is the responsibility of Six Flags to control, issue, and manage their ticket inventory. All missing tickets will be assumed used with the value of its current parking rate fee. The stock or inventory of tickets bears no value.
13. **Ticket inventory.** An onsite logbook of ticket inventory will be filled each time tickets are issued, received, returned as part of the Master Forms (Fairgrounds).
14. **Monthly and Annual Reports.** As currently managed by Six Flags, but with new reports and timing (monthly by 10th day of following month, and an annual report to include payments and checks paid).
15. **Signage and parking materials (booths, flashlights, radios).** As currently managed by Six Flags.
16. **Maintenance of lot.** Six Flags will be responsible for the collection of trash after parking at the Fairgrounds.
17. **Security of the lot.** When in use by Six Flags, maintain a physical presence in the lot for security of vehicles/property on the lot and safety of guests until the lot is closed and secured.
18. **Operation of the lot.** When in use by Six Flags, turning off lights, locking gates after last vehicle leaves when closing the lot. All locked-in vehicles must be addressed by Six Flags.

#### SOLANO COUNTY (COUNTY) / SOLANO COUNTY FAIR ASSOCIATION (SCFA) RESPONSIBILITIES

1. **Receive, inventory and store tickets.** SCFA, acting as the County's agent, will be responsible to inventory and secure parking tickets ordered and purchased by Six Flags. Six Flags will utilize current in-stock inventory as agreed to by County/SCFA. All current in-stock parking tickets must be transferred to SCFA on or before April 4, 2012.
2. **Issue tickets to Six Flags based on demand/projected number.** SCFA will issue Six Flags consecutively issued numbered sets of tickets good for 3 months at a time.

3. **Ticket inventory.** An onsite logbook of ticket inventory will be filled each time tickets are issued, received, returned.
4. **Honor checking.** County/SCFA will provide its own honor checking of any event at any time which will include the cooperation of the Six Flags parking staff. Such interactions may include the request of each cashier's ticket sequence numbers and times of shift, etc. Six Flags shall cooperate with honor checking procedures by County/SCFA or its representatives.
5. **Monthly independent audits.** County/SCFA has the right to provide monthly independent audits as it relates to the parking operations and its related accounting procedures and actual completed reports.
6. **Maintenance of lot.** SCFA will be responsible for weeding, mowing, tree trimming, lighting, pot holes, dirt/gravel, fence repair, and trash disposal.
7. **Operation of the lot.** Unlocking gates, turning on lights when notified by Six Flags of lot being put into service, and providing Six Flags with the necessary keys and lock combinations to manage its responsibilities relative to operations of the Fairgrounds parking lot.
8. **Annual Fair Period.** Operate entire Fairgrounds lot, retaining all revenue collected and bearing the expense of operations during the Annual Fair. During such period, SCFA shall permit an employee, season pass holder or other holder of a valid discounted or free parking offer to park the applicable vehicle for free or at the applicable discount and shall send Six Flags an invoice showing the number of such free or discounted spaces used and the applicable parking fee that would have been charged to park the vehicle if a free or discounted pass was not used. Six Flags shall pay such invoice within thirty days of receipt from SCFA. SCFA will provide to Six Flags the Daily Shift Report verifying the discounted and free tickets issued.

#### SIGNAGE

1. **Off-site way-finding.** Six Flags and County/SCFA to work cooperatively with City of Vallejo, CalTrans, and other appropriate jurisdictions to develop and implement way-finding signage designed to assist visitors and minimize traffic delays.
2. **On-site signage.** Six Flags and County/SCFA to work cooperatively to develop and implement directional and informational signage on both Six Flags and Fairgrounds properties which facilitates efficient traffic and parking management.

# Daily Shift Report

Solano Fairgrounds Parking Lot

Cashier Name: \_\_\_\_\_

Date: \_\_\_\_\_ 2012

## SHIFT

Circle One: M T W Th F S Su

Time In / Out: \_\_\_\_\_ A/P \_\_\_\_\_ A/P 1 2 3

**TICKET COLOR:** \_\_\_\_\_ INITIALS  
 Next Unused#: \_\_\_\_\_  
 Starting #: \_\_\_\_\_  
 Total Issued#: \_\_\_\_\_

Next Unused#: \_\_\_\_\_ INITIALS  
 Starting #: \_\_\_\_\_  
 Total Issued#: \_\_\_\_\_

**TOTAL TICKETS  
ISSUED:** \_\_\_\_\_

**TICKET COLOR:** \_\_\_\_\_ INITIALS  
 Next Unused#: \_\_\_\_\_  
 Starting #: \_\_\_\_\_  
 Total Issued#: \_\_\_\_\_

Next Unused#: \_\_\_\_\_ INITIALS  
 Starting #: \_\_\_\_\_  
 Total Issued#: \_\_\_\_\_

**Comments:** \_\_\_\_\_

### TOTAL REVENUE

Color of Ticket	Tickets Issued	Parking Rate	Total Amount Collected
_____	_____	x \$15	\$ _____
_____	_____	x \$	\$ _____
_____	_____	Passes	\$ _____
_____	_____	Void	\$ _____

**TOTAL TICKETS:** \_\_\_\_\_ **TOTAL COLLECTED:** \$ \_\_\_\_\_

### OFFICE USE ONLY

Audit by:	Over/Short Monies
_____	_____
_____	_____
_____	_____
_____	_____

### PICK-UPS

Time of Pick Up	Pick Up By:	Amount of Pick Up
_____ AM / PM	_____	\$ _____
_____ AM / PM	_____	\$ _____
_____ AM / PM	_____	\$ _____

Final

### OFFICE USE ONLY

Cashier	Office Received
_____	_____
_____	_____
_____	_____

### REVIEWED BY

### COMMENTS

SIGNATURES

Cashier: \_\_\_\_\_  
 Supervisor: \_\_\_\_\_ Date: \_\_\_\_\_  
 Accounting Staff: \_\_\_\_\_ Date: \_\_\_\_\_

No Input-For Printing Only

## Solano Fairgrounds Parking Lot

(C - RV)

[illegible]

			< Color of Paid Tkts	-	1	\$ 15	\$ -	\$ -	\$0.00
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Sub-Total Revenue Value Tickets, Regular (I+M)	-	\$ 15	\$ -
Sub-Total Revenue Value Tickets, Comp (I+M)	-	\$ 15	\$ -
<b>Total Revenue Value Tickets</b>	-		\$ -

**Solano Fairgrounds Parking Lot**

TOTAL TICKETS USED (NU-S-V) #NUM!

Orange

[illegible]



**Solano Fairgrounds Parking Lot**

AS OF: ENTER DATE HERE

[illegible]

# SOLANO FAIRGROUNDS OVERFLOW PARKING ANNUAL TICKETS REVENUE REPORT 2012

Manual Input

Date	Regular Tickets Issued	Total Revenue for Regular Tickets \$15	Comp Tickets Issued	Total Revenue for Comp Tickets \$15	Total Tickets Issued (-V)	Total Revenue "Value"	Six Flags Total Revenue Reported	Difference in Revenue Reported	Guarantee and Percentage Payments Due	Payments Received
6/10/2012	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		

# ANNUAL TICKETS REVENUE REPORT 2012

Manual Input

[illegible]



# SOLANO FAIRGROUNDS OVERFLOW PARKING

## ANNUAL TICKETS REVENUE REPORT 2012

Manual Input

Date	Regular Tickets Issued	Total Revenue for Regular Tickets \$15	Comp Tickets Issued	Total Revenue for Comp Tickets \$15	Total Tickets Issued (-V)	Total Revenue "Value"	Six Flags Total Revenue Reported	Difference in Revenue Reported	Guarantee and Percentage Payments Due	Payments Received
9/10/2012	0 \$	-	0 \$	-	0 \$	-	\$	-	\$	-
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
10/10/2012	0 \$	-	0 \$	-	0 \$	-	\$	-	\$	-
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
11/1/2012	0 \$	-	0 \$	-	0 \$	-	\$	-	\$	-
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
	0 \$	-	0 \$	-	0 \$	-	\$	-		
11/10/2012									\$	-
TOTAL									\$	-

Event Days 0

AMOUNT OVERPAID OR (STILL DUE) : \$ (275,000.00)

# SOLANO FAIRGROUNDS OVERFLOW PARKING ANNUAL TICKETS REVENUE REPORT 2012

Manual Input

Date	Regular Tickets Issued	Total Revenue for Regular Tickets \$15	Comp Revenue for Tickets Issued	Total Revenue for Comp Tickets \$15	Total Tickets Issued (-V)	Total Revenue "Value"	Six Flags Total Revenue Reported	Difference in Revenue Reported	Guaranteee and Percentage Payments Due	Payments Received
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## Monthly Subtotals:

April	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
May	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
June	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
July	-	\$ -	-	\$ -	-	\$ -	-	\$ -	\$ 137,500.00	\$ -
August	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
September	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
October	-	\$ -	-	\$ -	-	\$ -	-	\$ -	-	\$ -
November	-	\$ -	-	\$ -	-	\$ -	-	\$ -	\$ 137,500.00	\$ -
	-	\$ -	-	\$ -	-	\$ -	-	\$ -	\$ 275,000.00	\$ -