Item #: 19
File #: 18-33

Solano360 Specific Plan Project Update and Fair Association Agreement

- Solano360 Specific Plan Project Update – County Fairgrounds Site
- Reimbursement up to $27,000 to Fair for Atlas Fire
- History of County/Fair Association
- Discuss Future Fair Management Agreements

Presented to Solano County Board of Supervisors
on February 6, 2018
County Administrator's Office

Solano360 Specific Plan Project Update – County Fairgrounds Site

- **Obsolete Building/Site Demolition Project Plan**
  - Demolish Horse Barns, Grandstands and possibly Expo Hall – County General Fund/Deferred Maintenance
  - Bid Solicitation in March 2018
  - BOS Contract Award in June 2018
  - Demolition starts in July 2018 with completion by October 2018
  - Relocation of Existing AT&T Cell tower on Grandstands to be relocated onsite – discussions in process

Solano360 Specific Plan Project – Aerial

October 2017 – Mutual Aid Emergency Animal Shelter Operations at Fairgrounds

- Over 550 Animals Housed
- Over 1,000 Working Volunteers
- 14-day period
- Board of Supervisors authorized up to $100,000 advance against Emergency Relief Fund for State and FEMA reimbursement
- Seeking Authorization for up to additional $27,000 to cover mutual aid costs at Fairgrounds

Courtesy Daily Republic

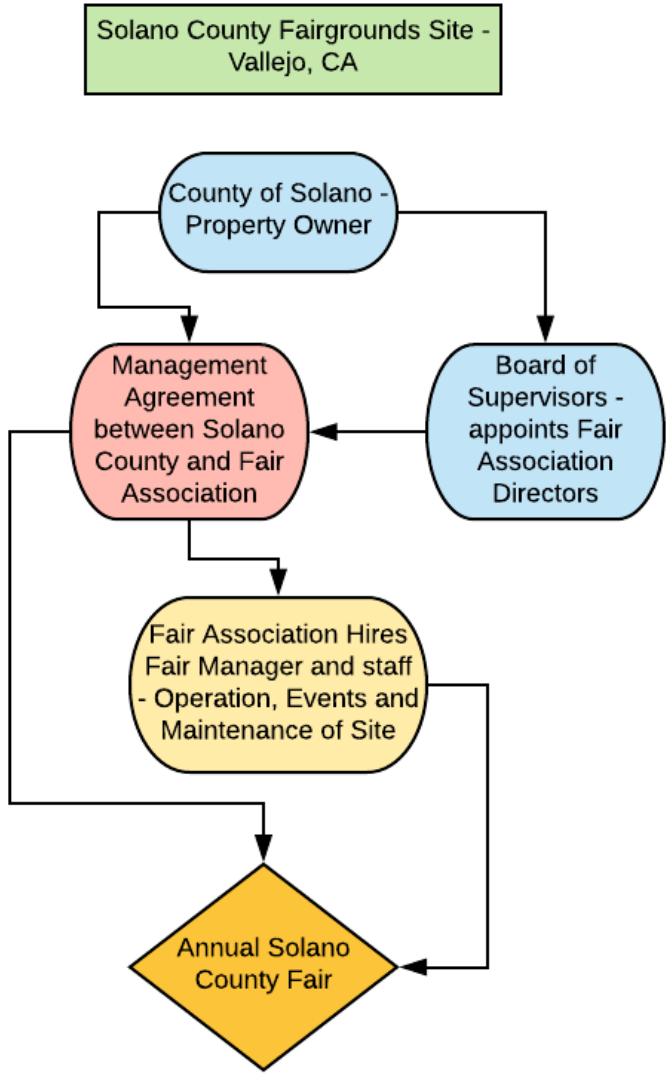
Courtesy Daily Republic

Courtesy Sacramento Bee

Courtesy KQED

History of Solano County and Fair Association

- **Solano County Fairs from 1946-2018**
  - Delivered by the Solano County Fair Association (SCFA)
  - SCFA established by resolution in 1946
  - Current Management Agreement in 2011 with a series of Amendments over recent years
  - Current Management Agreement expiration 2020
- **Loss of Local Horse Racing – 2010**
- **State Elimination of Subsidies to all Fairs**
- **Fair Association Struggles as an Enterprise Fund**
  - Reserves Diminished
  - No significant funds for Capital Renewal or Maintenance
  - No funds for long-term Pension Costs



Fair Operations in Adjacent Counties

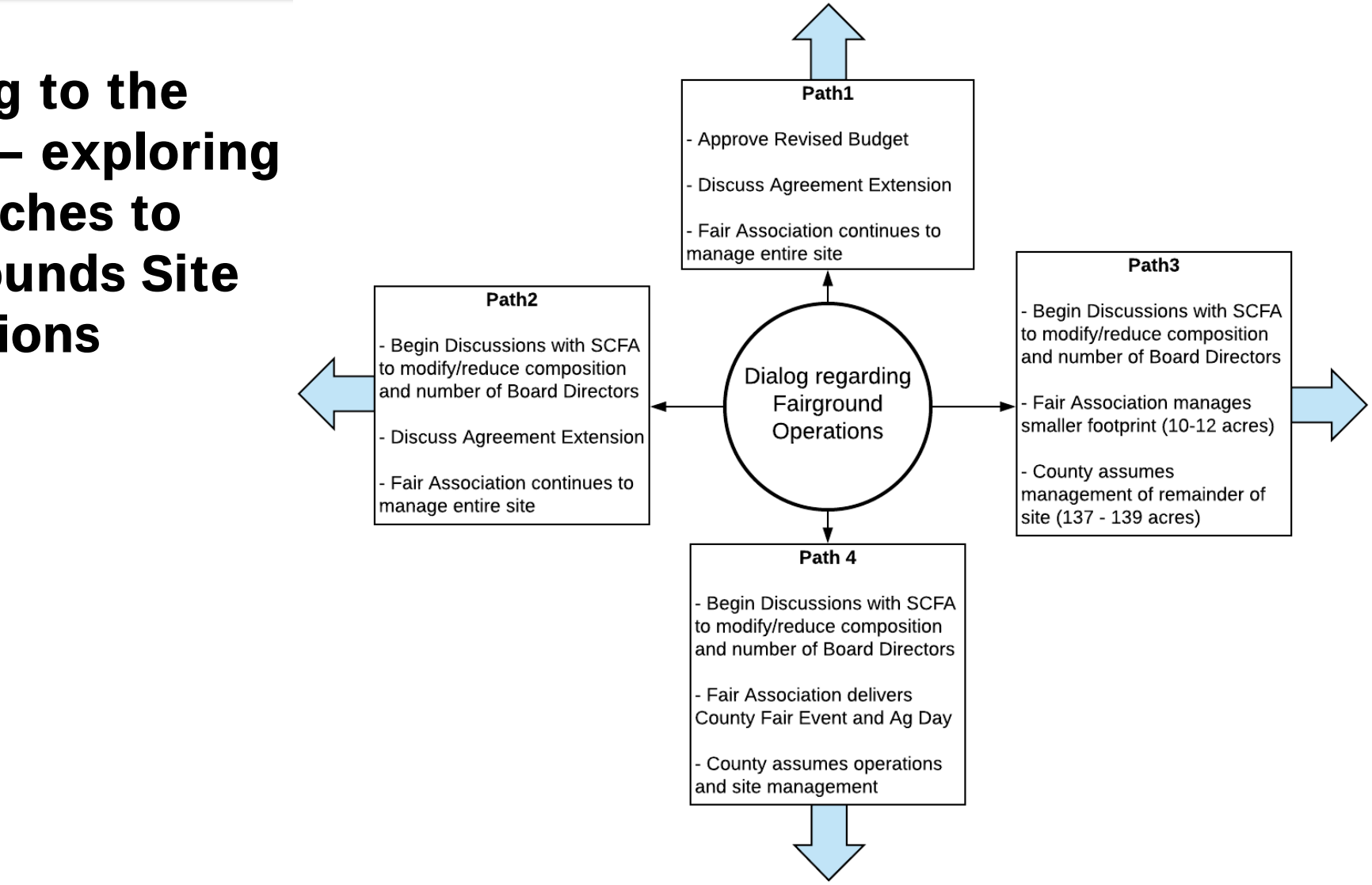
ADJACENT COUNTY FAIRS SUMMARY

	Sonoma	Marin	Napa	Yolo*	Contra Costa*	Solano
Board of Directors	15 members appointed by Board of Supervisors (BOS)	10 commissioners appointed by BOS	15 members appointed by BOS	9 members appointed by Governor	6 members appointed by Governor	15 members appointed by BOS
Organization	Non-profit organization with BOS appointments	Enterprise Fund in County Cultural Services Department	Non-profit organization with BOS appointments	23rd District Agricultural Association	40th District Agricultural Association	Non-profit organization with BOS appointments
Receive County General Fund Assistance	No	Not currently – has received in past	No	No	No	No
Other Assistance	Treasurer Note (loan) in past – none anticipated	None indicated	Note (loan) payable to Napa County through 6/30/18	Self-supported through rentals and horse racing industry	Grants from TOT collected by County	County passes through .33 revenues and ground lease revenues
Fair Days 2018	10 days	5 days	5 days	5 days	4 days	2 days
Notes	Self-supported operation. Fair event generates a profit. Fair Days reduced to 10 days from previous years	Self-supported Cultural Services Commission runs Fair. Fair Event generated profit in 2017	Self-supported. Fair Event loses money but is made up through year-round revenues	No County General Fund. No State General Fund	No County General Fund. No State General Fund. Fair attendance was up 60% last year	Reserves have been expended. Budget does not account for depreciation, maintenance of facilities or pension obligations

*Operates as a State Fair Organization through the District Agricultural Association

Solano County Fair Operations

- **Looking to the future – exploring approaches to Fairgrounds Site Operations**



Board of Supervisors Discussion

- **Staff requests General Guidance on moving forward and follow-up actions**
- **Questions and Answers**