

STATEMENT OF WORK
FOR INFORMATION TECHNOLOGY PROFESSIONAL SERVICES

This Statement of Work (SOW) is issued on February 11, 2026 (SOW Date), by and between Solano County's Department of Information Technology (DoIT) and Agreeya Solutions (Contractor). This SOW is subject to the terms and conditions of the Master Agreement executed by the Contractor and Solano County on behalf of DoIT and those terms and conditions shall govern Contractor's services under this SOW.

- A. **Services.** Contractor shall assign an expert consultant to perform the following limited term and/or fixed scope IT services:

CalAIM PATH-JI Round III (DMND0001902) - The County is implementing **CalAIM PATH-JI Round III** a State-mandated initiative designed to expand Enhanced Care Management (ECM) and Community Supports for Medi-Cal members with complex medical and social needs. The County's role is to coordinate across health, housing, behavioral health, and justice systems to ensure that services are integrated, equitable, and accessible.

B. Responsibilities/Deliverables:

The project consists of below high-level milestones and expected deliverables/outputs, list is not all inclusive:

- **Assess Current Data Environment:** Evaluate existing County and partner systems, data sources, and integration points; identify data quality and interoperability gaps.
- **Design Enterprise Data Architecture:** Develop conceptual, logical, and physical data models aligned with CalAIM, HIPAA, and County data standards.
- **Develop Integration and Interoperability Framework:** Define secure data exchange mechanisms, APIs, and ETL processes for cross-system sharing.
- **Establish Data Governance and Standards:** Create and document data dictionaries, metadata standards, and governance procedures ensuring compliance and data integrity.
- **Support Reporting and Analytics:** Design data structures and schemas to enable operational dashboards, outcome tracking, and State-mandated CalAIM reporting.
- **Deliver Technical Documentation and Knowledge Transfer:** Produce clear technical documentation, data flow diagrams, and provide knowledge transfer to County IT staff.
- **Reporting & Analytics Data Model** – Data schema supporting program metrics and State reporting.
- **Data Landscape Assessment Report** – Summary of systems, data sources, and identified integration gaps.
- **Data Architecture Design Package** – Includes enterprise data models, data flow diagrams, and architecture recommendations.
- **Integration & Interoperability Specifications** – Technical design for APIs, data pipelines, and exchange standards

Work effort requires the Data Architect contractor to assess the County's current data environment, design enterprise data models, define integration and interoperability approaches, establish data governance standards, and develop analytics-ready schemas to support operational dashboards,

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outcome tracking, and State-mandated CalAIM reporting.

C. **Location.** Work shall be performed either remotely (within the United States) or In-person at County Administrator's Office 675 Texas St., Suite 6500. Fairfield, CA 94533 *Note: When requested and professionally appropriate, additional onsite/in person workdays would be required.*)

D. **Category(ies).** Expert consultant assigned to perform limited term and/or fixed scope IT services shall be qualified in the following subject matter area(s):

IT Business Systems Analysis IT Project Management IT Service Management

IT Data Management Network Management Other _____

E. **Qualifications and Certifications.** Contractor certifies that the expert consultant assigned to assist with the limited term and/or fixed scope IT work effort has the following level of experience and/or certifications:

- Experience: 5+ years as a Data/Enterprise Architect delivering conceptual, logical, and physical data models.
- Integration: Proven design of secure cross-system data exchange (APIs, ETL/ELT) and related technical specs.
- Governance: Experience developing data dictionaries, metadata standards, and data quality/governance procedures.
- Compliance: Working knowledge of HIPAA-aligned privacy/security for PHI/PII and multi-agency data sharing.
- Certification: At least one active certification (e.g., CDMP, TOGAF, Azure/AWS/Google Data, CISSP/CISM/CISA, or Security+), or County-approved equivalent

F. **Consultant.** If known, the name and contact information of the assigned expert consultant is:

Name: Ganesh Nathan Email: Nathan.ganesh@gmail.com Contact: (484)288-0729

G. **Project Duration.** Work under this SOW shall commence on February 11, 2026

and shall conclude on July 31, 2026.

H. **Compensation.** Contractor shall be compensated for expert consultant services at an all-inclusive hourly rate of: \$ 135, for a total SOW amount not-to-exceed: \$78,400.00.

I. **Funding.** This SOW may be void and unenforceable if all or parts of funding applicable to this Agreement later become unavailable to the County. If applicable funding is reduced, County may require the renegotiation of compensation with the Contractor.

J. **Liability and Responsibility.** Contractor accepts all liability and responsibility for the assigned expert consultant.

COUNTY

Name: Timothy Flanagan

Title: Chief Technology Officer

Signature: _____

Date: _____

CONTRACTOR

Name: Sandeep Sharma

Title: Senior Vice President, Strategic Accounts, Sales

Signature: 
Sandeep Sharma (Jan 26, 2026 12:47:38 PST)

Date: 01/26/2026